Virginia Tech – U.S. Forest Service August 2015 Housing Commentary Part C: Demographics/Economics





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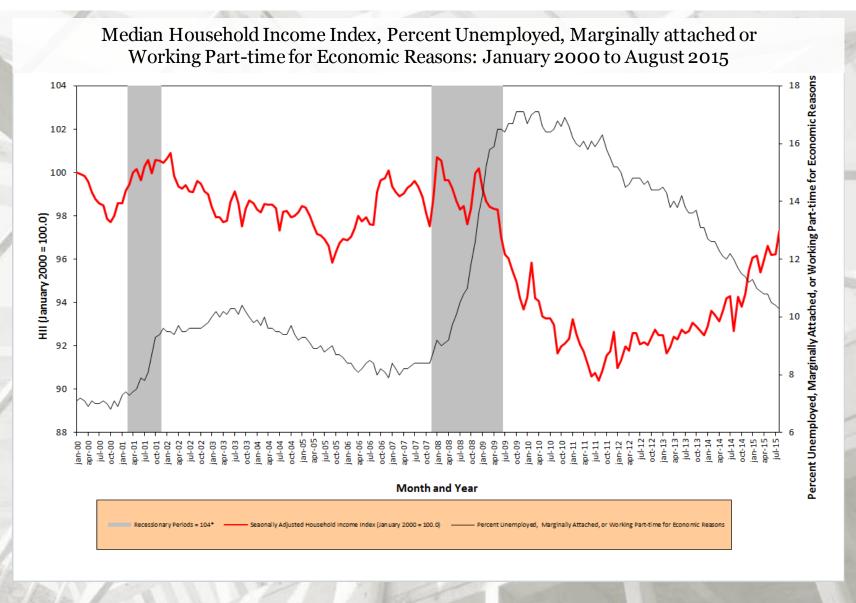
Opening Comments

The Demographic & Economics section includes information on incomes; employment; gross domestic product; United States and global economies; and demographics.

The information comes from Sentier Research; Bureau of Labor Statistics; Bloomberg; J.P Morgan; Price Waterhouse Coopers; and author's analysis.

As mentioned in the previous section, these data and information are a "snapshot in time" and should be viewed in a long-term context.





Source: http://www.sentierresearch.com/reports/Sentier_Household_Income_Trends_Report_August2015_10_02_15.pdf; 1/2/15

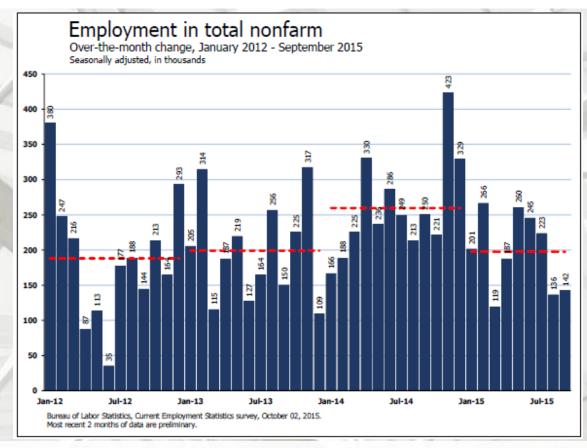
"...median annual household income in August 2015 reached a post-recession high of \$55,794, 1.1 percent (or \$615) higher than the July 2015 median of \$55,179. This is one of the largest month-to-month increases in median household income recorded during the post-recessionary period (since June 2009).

The August 2015 median income of \$55,794 is not significantly different than the median of \$55,634 in June 2009, the end of the recent recession and beginning of the "economic recovery."

(Since the recession ended consumer prices have increased by 10.8 percent, creating a sizable "headwind" for changes in median annual household income.) However, the August 2015 median was still 1.5 percent lower than the median of \$56,671 in December 2007, the beginning month of the recession that occurred more than seven years ago. And the August 2015 median was 2.7 percent lower than the median of \$57,345 in January 2000, the beginning of this statistical series.

...the broad measure of employment hardship in January 2000 was 7.1 percent, rose to 8.8 percent in December 2007, continued to rise to 16.5 percent in June 2009, fell to 16.1 percent in August 2011, and stood at 10.3 percent in August 2015." -- Dr. Gordon Green, Sentier Research

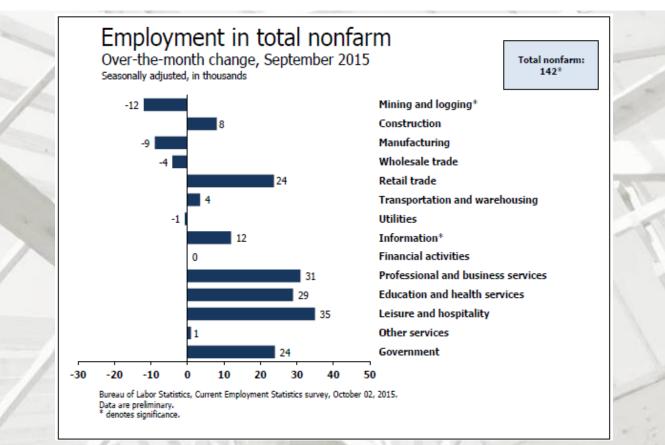
Source: http://www.sentierresearch.com/reports/Sentier_Household_Income_Trends_Report_August2015_10_02_15.pdf; 1/2/15



Nonfarm payroll employment increased by 142,000 in September. Employment rose in health care and information, while mining employment decreased over the month. Thus far in 2015, employment has increased by an average 198,000 per month, compared to an average 260,000 per month in 2014.

The employment change for July was revised down from +245,000 to +223,000, and the change for August was revised down from +173,000 to +136,000. Incorporating revisions, employment growth rose by an average 167,000 per month in the third quarter.

Source: http://www.bls.gov/web/empsit/ceshighlights.pdf; 1/2/15

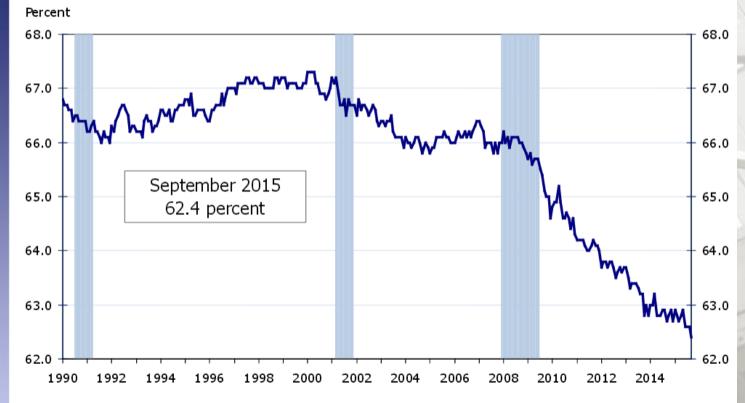


- + 29,000 Education and Health Services
- + 31,000 Professional and Business Services
- 9,000 Manufacturing
- + 13,000 Financial activities
- + 16,000 Hospitals
- + 1,000 Other Services

- + 24,000 Retail Trade
- 12,000 Mining and Logging
- 4,000 Wholesale Trade
- + 4,000 Transportation and Warehousing
- +35,000 Leisure and Hospitality

- + 12,000 Information
- + 8,000 Construction
- 1,000 Utilities
- + 24,000 Government

Chart 2. Civilian labor force participation rate Seasonally adjusted, 1990–2015





Note: Shaded areas represent recessions as determined by the National Bureau of Economic Research (NBER). Data online at http://data.bls.gov/timeseries/LNS11300000.

Source: Bureau of Labor Statistics, Current Population Survey, October 2, 2015.

Chart 4. Employment-population ratio Seasonally adjusted, 1990–2015

65.0 65.0 64.0 64.0 63.0 63.0 62.0 62.0 61.0 61.0 60.0 60.0 September 2015 59.0 59.0 59.2 percent 58.0 58.0 57.0 57.0 2010 2012 2014 1990 1992 2000 2002 2004 2006 2008 1994 1996 1998

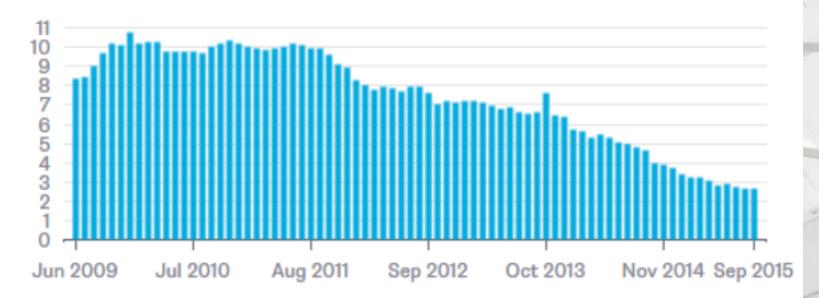
Note: Shaded areas represent recessions as determined by the National Bureau of Economic Research (NBER). Data online at http://data.bls.gov/timeseries/LNS12300000.

Source: Bureau of Labor Statistics, Current Population Survey, October 2, 2015.

Percent

Employment Gap

Millions of full-time-equivalent jobs needed to reach full employment*

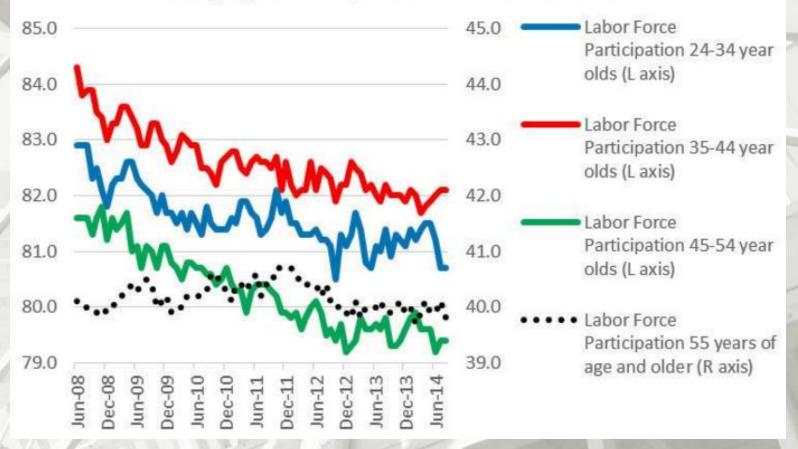


Sources: Andrew Levin, Bloomberg, CBO, BLS, Federal Reserve.

*Assuming CBO estimate of potential labor force, pre-recession average part-time employment and unemployment target of 4.9 percent.

BloombergView

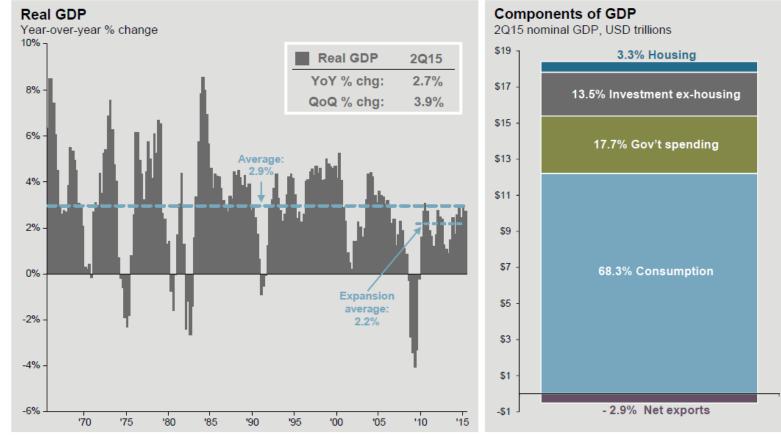
Changes in Labor Force Participation Rates for Various Demographic Groups Since the Great Recession



Source: https://twitter.com/DanielAlpert/status/649949058803605504/photo/1; 1/2/15

Economic growth and the composition of GDP

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Econom

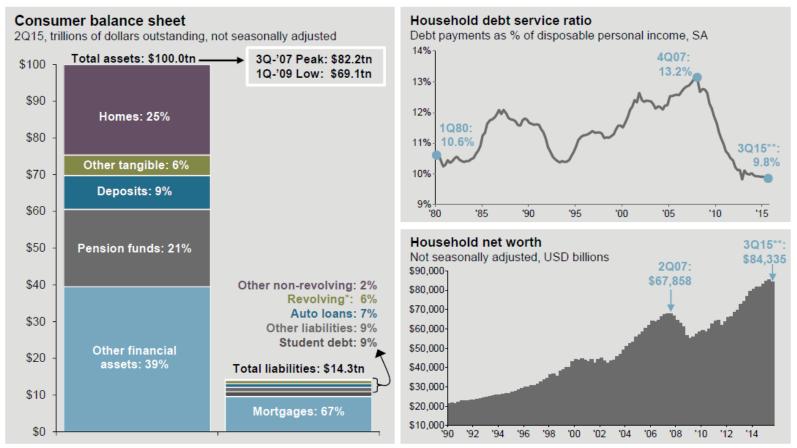
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Source: BEA, FactSet, J.P. Morgan Asset Management.

Values may not sum to 100% due to rounding. Quarter-over-quarter percent changes are at an annualized rate. Average represents the annualized growth rate for the full period. Expansion average refers to the period starting in the second quarter of 2009. Guide to the Markets – U.S. Data are as of September 30, 2015.

J.P.Morgan Asset Management

Consumer finances



Source: FactSet, FRB, J.P. Morgan Asset Management, (Top and bottom right) BEA. Data include households and nonprofit organizations. SA – seasonally adjusted. *Revolving includes credit cards. **2Q15 and 3Q15 household debt service ratio and 3Q15 household net worth are J.P. Morgan Asset Management estimates. Values may not sum to 100% due to rounding. Guide to the Markets – U.S. Data are as of September 30, 2015.

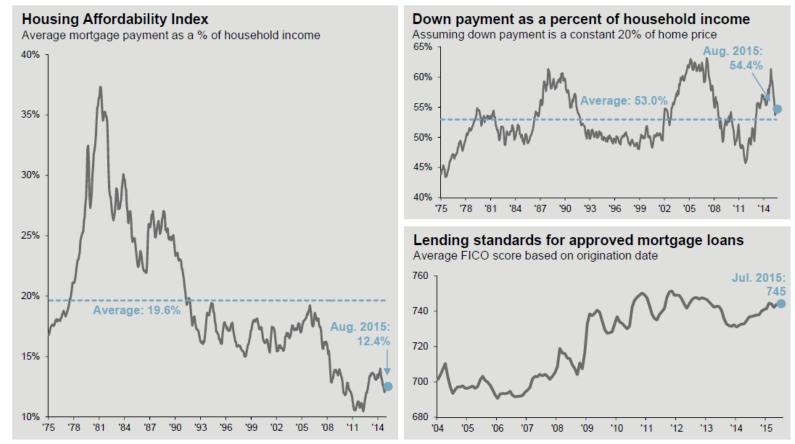


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Economy

Residential real estate

GTM - U.S. 20



Sources: J.P. Morgan Asset Management, (Left and top right) Census Bureau, Federal Reserve, (Bottom right) McDash, J.P. Morgan Securitized Product Research.

Source: https://www.jpmorganfunds.com/blobcontentheader/202/900/1158474868049_jp-littlebook.pdf; 9/30/15

Monthly mortgage payment assumes the prevailing 30-year fixed-rate mortgage rates and average new home prices excluding a 20% down payment. Down payment assumes 20% of home purchase price paid upfront. Guide to the Markets – U.S. Data are as of September 30, 2015.

J.P.Morgan Asset Management

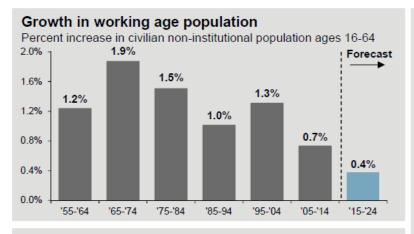
Economy

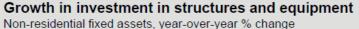
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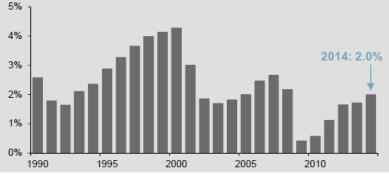
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Long-term drivers of economic growth

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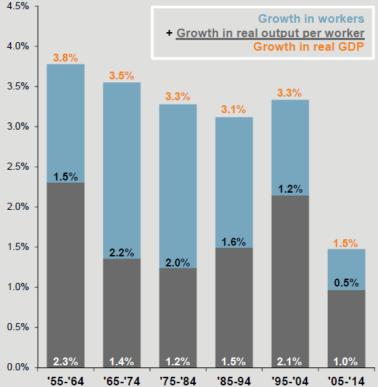






Drivers of GDP growth

Average year-over-year percent change



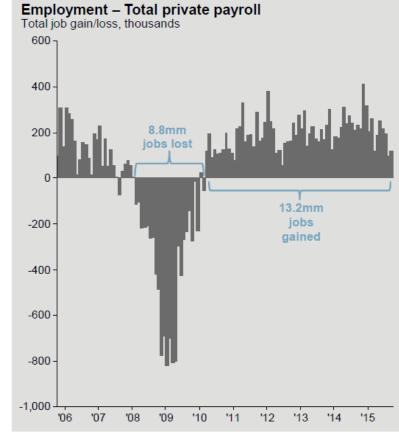
Source: J.P. Morgan Asset Management, (Top left) Census Bureau, DOD, DOJ, (Top left and right) BLS, (Right and bottom left) BEA. GDP drivers are calculated as the average annualized growth between Q4 of the first and last year. Future working age population is calculated as the total estimated number of Americans from the Census Bureau, controlled for military enrollment, growth in institutionalized population and demographic trends.

Guide to the Markets - U.S. Data are as of September 30, 2015.

J.P.Morgan Asset Management

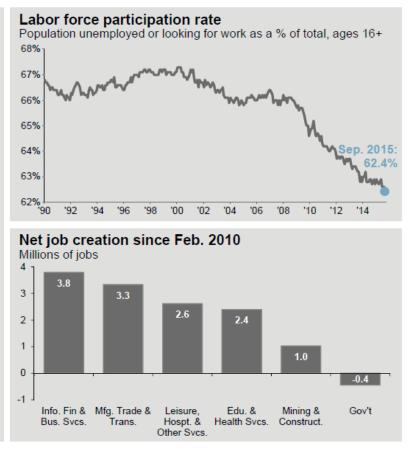
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Labor market perspectives

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Economy

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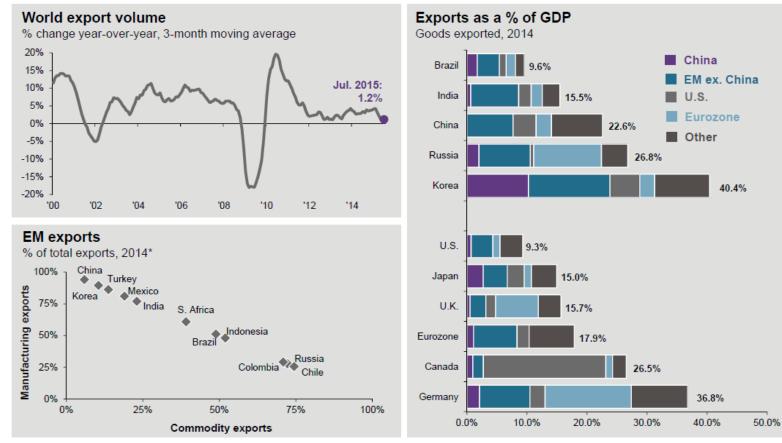
J.P.Morgan

Asset Management

Source: BLS, FactSet, J.P. Morgan Asset Management. Guide to the Markets – U.S. Data are as of September 30, 2015.

Global trade

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Source: J.P. Morgan Asset Management, (Top left) Netherlands Bureau for Economic Policy Analysis World Trade Monitor, (Right) FactSet, IMF Direction of Trade Statistics, (Bottom left) World Bank.

*Russia's total commodity and manufacturing exports are as of 2013 due to data availability.

Guide to the Markets - U.S. Data are September 30, 2015.

International

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Source: https://www.jpmorganfunds.com/blobcontentheader/202/900/1158474868049_jp-littlebook.pdf; 9/30/15

J.P.Morgan Asset Management

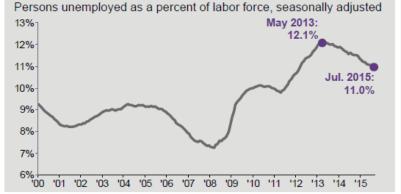
European recovery

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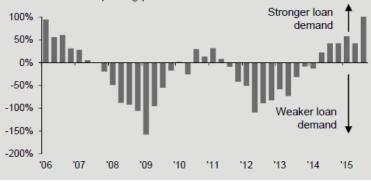


Eurozone unemployment



Eurozone credit demand

Net % of banks reporting positive loan demand



Source: FactSet, J.P. Morgan Asset Management, (Top left) Markit, (Top and bottom left) Eurostat, (Bottom right) ECB. Guide to the Markets – U.S. Data are as of September 30, 2015.

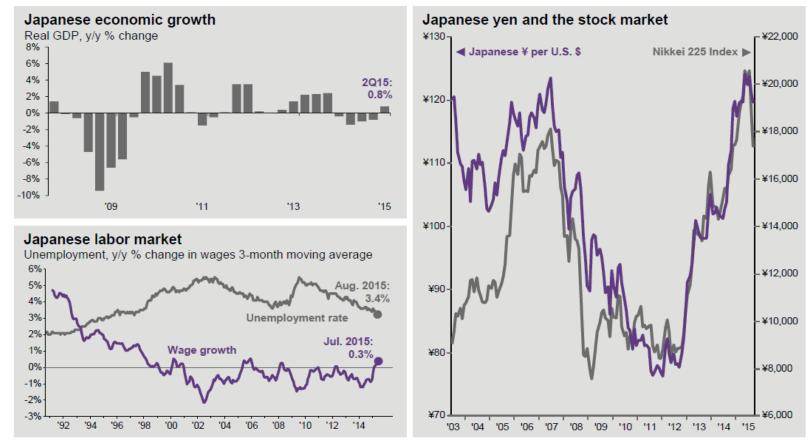


J.P.Morgan

Asset Management

Japan: Economy and markets

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Source: FactSet, J.P. Morgan Asset Management, (Top and bottom left) Japanese Cabinet Office, (Right) Nikkei. Guide to the Markets – U.S. Data are as of September 30, 2015.

International

J.P.Morgan

Asset Management

China: Economic and policy snapshot

GTM - U.S. 49

China real GDP contribution China foreign exchange reserves Year-over-year % change Trillions USD Aug. 2015: \$3.6tn \$4.5 16% \$4.0 Investment \$3.5 Consumption \$3.0 9.2% Net exports \$2.5 12% \$2.0 10.4% \$1.5 9.3% 9.6% \$1.0 8.1% \$0.5 7.7% 7.8% 8% 7.4% \$0.0 5.5% 4.4% 7.0% 4.5% '01 '03 '05 '07 '09 '11 '13 '15 1.2% 3.6% 4.2% Monetary policy tools 3.6% Policy rate on 1-year renminbi deposits 5% 25% 4% 4.5% Interest rates Reserve requirement 4.2% 4.5% 5.3% 4.6% 4.2% 4% 20% 3.8% 3.8% 1.3% 0 49 0% 3% 15% 0.0% -0.1% -0.3% -0.4% 2% 10% -4% 5% 1% 2009 1Q2015 2008 2010 2011 2012 2013 2014 '11 '13 '05 '07 '09 '15

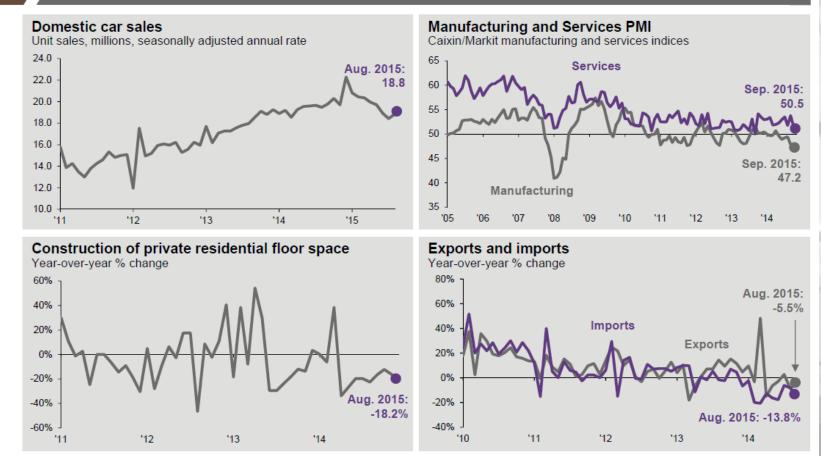
Source: FactSet, J.P. Morgan Asset Management, (Left) CEIC, (Top and bottom right) People's Bank of China. Guide to the Markets – U.S. Data are as of September 30, 2015.

International

J.P.Morgan Asset Management

China: Cyclical sectors

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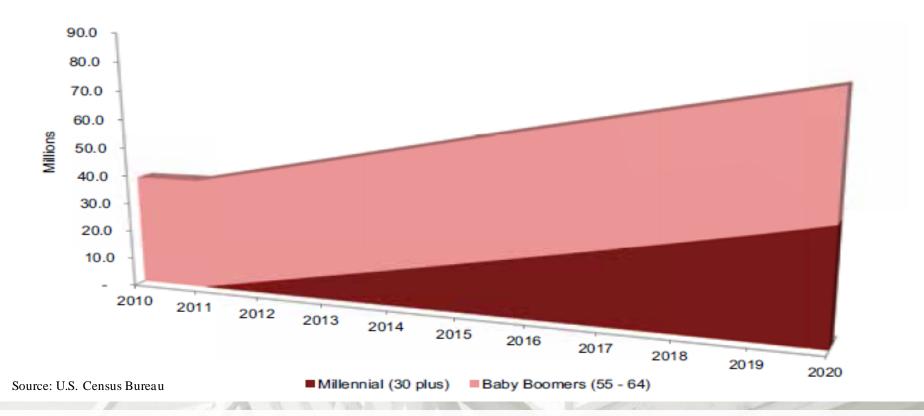
Source: J.P. Morgan Asset Management, (Top and bottom left and bottom right) National Bureau of Statistics, (Top right) Markit Economics. Guide to the Markets – U.S. Data are as of September 30, 2015.

International

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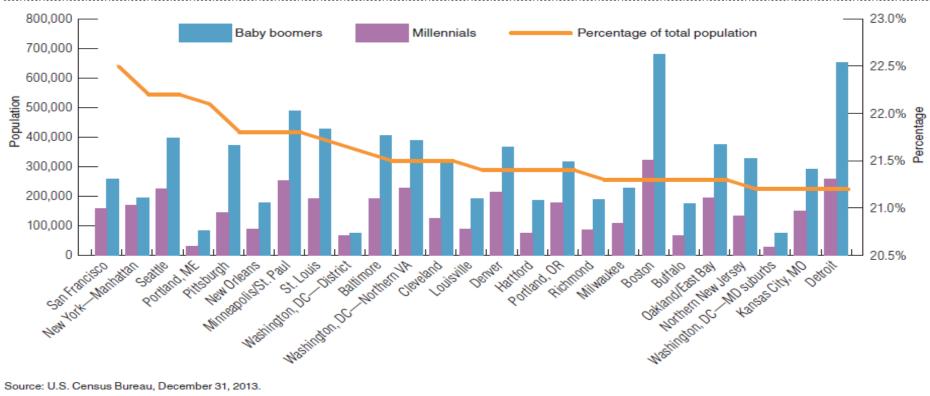
Asset Management

Figure 1 - Population that will be making lifestyle decisions in the next five years



"...the market may be driven by the fact that a significant number of these two age groups will likely be making significant life style choices; for example, where to live, home purchases, job status and the like. The real estate market is contemplating the potential impact on housing and commercial real estate markets." – Andrew Warren, Director, PwC

Exhibit 3-4 Millennials and Baby Boomers as Percentage of Total U.S. Population*



*Data include only millennials who are 30 to 35 years of age and baby boomers who are 55 to 64 years of age.

"...a number of markets will find themselves at the mercy of the decisions made by these two groups: millennials over age 30 and baby boomers ages 55 to 64. On average, the combination of these age groups represents from 19 to 22 percent of total population of the markets in this year's survey." – PwC, Emerging Trends in Real Estate[®] 2015

Source: http://www.pwc.com/us/en/asset-management/real-estate/assets/pwc-emerging-trends-in-real-estate-2015.pdf; 2015

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